SPC
SAHAPAT

(Translate)

NO. 21 / 2024

14 August 2024

Subject : Management discussion and analysis of the company performance for the six months ended June 30,2024

Attention : Managing Director
The Stock Exchange of Thailand

Enclosure : One copy of Financial Statements for the quarter 2 year 2024 end June 30,2024

Saha Pathanapibul Public Company Limited would like to notify for the operation results of the company for the six months ended June 30,2024, the Company and subsidiaries had net profit of 1,606.13 million baht. Comparatively, with the same period of the year 2023, had net profit of 1,052.71 million baht, net profit increasing amount of 553.42 million baht or 52.57 percent which result from the key factor as following :

1. The Company and subsidiaries had total income amount of 20,410.82 million baht. Comparatively, with the same period of the year 2023, had total income amount of 18,961.21 million baht, an increased of 1,449.61 million baht or 7.65 percent.

2. Selling and distribution expenses and administrative expenses of the company and subsidiaries totaled 2,051.62 million baht, Comparatively, with the same period of the year 2023, had selling and distribution expenses and administrative expenses amount of 2,109.87 million baht, decreasing by 58.25 million baht or 2.76 percent.

The increase in total income is attributed to the growth and rise in sales. The company has set sales targets and stimulated sales through various marketing strategies, such as expanding distribution channels, launching new products and models, and adjusting product sizes to better meet consumer demand. Additionally, the Company had an effective expenses managed and increase in dividend income amounting to 136.40 million baht.

Yours sincerely,

(Mr.Vathit Chokwatana , Mrs.Chailada Tantivejakul)
Director

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