



(Translate)

NO. 11 / 2023

12 May 2023

Subject : Management discussion and analysis of the company performance
for the three months ended March 31,2023

Attention : Managing Director

The Stock Exchange of Thailand

Saha Pathanapibul Public Company Limited would like to notify for the operation results of the company for the three months ended March 31,2023, the Company and subsidiaries had net profit of 529.72 million baht. Comparatively, with the same period of the year 2022, had net profit of 376.58 million baht, net profit increasing amount of 153.14 million baht or 40.67 percent which result from the key factor as following :

1. The Company and subsidiaries had total income amount of 9,515.48 million baht. Comparatively, with the same period of the year 2022, had total income amount of 8,478.67 million baht, an increased of 1,036.81 million baht or 12.23 percent.

2. Distribution costs and administrative expenses of the company and subsidiaries totaled 1,064.18 million baht, Comparatively, with the same period of the year 2022 , had distribution costs and administrative expenses amount of 980.74 million baht , increasing by 83.44 million baht or 8.51 percent.

An increased of total income result from the recovering of economy and, the gradual easing of the COVID-19 pandemic which result to the high purchase of the consumer and also the Company had dividend income increasing by amount of 135.53 million baht.

Yours sincerely,

(Mrs.Pasook Raksawonkse , Mr.Vathit Chokwatana)

Director

บริษัท สหพัฒน์ปิบล จำกัด (มหาชน)

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